创业者: 如何面对与克服非一般的逆境

April 2021

WEVAT

About me

英国创业rafa

Raphael Chow

About Raphael:

🇭🇰, 🇨🇦, 🇬🇧

🎓 Oxford University, MBiochem

👨🏻‍💼 Monitor Deloitte, Strategy & Operations – 2 years

👨🏻‍💻 Wevat – 2016- present

WEVAT

💸 £3.5m funds raised

👩🏻‍💼 8 team members (peak of 22)

Funds raised from 6 VCs and top angels:

firstminute capital

Seedcamp

Paul Forster
Ex-CEO & Co-founder, Indeed

Andy Phillips
Ex-CEO, Co-founder, Active Hotels (booking.com)

Brent Hoberman
Co-founder, lastminute.com
GP, firstminute Capital

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散伙

Lesson #1:

Be honest with yourself

Lesson #2:

Surround yourself with the right people

Lesson #3:

Know yourself, know your adversary

Lesson #4:

Find help when you need it

疫情

Lesson #5:

Decide and act sooner rather than later

Lesson #6:

Show up and make the hard choices

市场变动: 英国退税被取消

Lesson #7:

Create values with your team and hire by them

Lesson #8:

People come first, then money

感谢大家的支持！

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